

CURRICULUM VITAE

Rupesh A. Kale

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Career Objectives

- To obtain a chance to prove myself in a new world.
- To achieve maximum experience and to utilize my skill and talent.
- To serve the organization with full sincerity and dedication.
- To be a student throughout my life who keeps learning and growing.

Employment History

June 2016 – Present, Raychem RPG P Ltd (International Business Division), Mumbai.

Executive – Product Management Group – Junction Box, Cable Glands and Solar

- Request for Quotation (RFQ) handling for Junction Box and Solar String Combiner and Monitoring Box (SCB / SMB).
- International Competition Benchmarking for Junction Box, Cable Glands and SCB / SMB.
- New Product Design, Development and Market Launching.
- Designing products as per Customer and International Safety standards requirement.
- International, Regional and Project Approvals for Junction Box. (CE, UL, ATEX, IECEx, North American Approvals, RETIE, SASO, INMETRO, TRCU – EAC, MIL-STD, RMRS, Fire Rated – BS6387, DIN4102-12, IEC 60331).
- Handling Trade Agent and Local Assembler approval project as per IECEx OD 203.
- Resolving Technical Queries by Customers.
- Procurement, Negotiation and Execution of Solar project orders.
- Giving technical training (on product and its certification) to the marketing team all over globe.

June 2015 – June 2016, Raychem RPG P Ltd (International Business Division), Mumbai.

Graduate Engineer Trainee (Instrumentation) – PMG, Vendor Development and Management

- Design and Development (Enclosures for Electrical / Automation and Control Panel Application)
- Design BoQ as per Customer Applications.
- Application engineering to provide best solution to customer requirement.
- Work closely with CFTs for New Product Development (Fabricated Junction Boxes).
- Alternate Vendor identification and development for better cost and quality.
- Vendor Management.

Key Highlights and Awards

- 2016-2017, PLATINUM award for exceptional performance at Raychem RPG P Ltd.
- Launched ATEX / IECEx Ex-e, ia, tb Fabricated Junction Boxes.
- Launched Fire Rated Junction Boxes by qualifying E90 as per (DIN 4102-12), Cat. C, W and Z as per (BS6387:2013)
- Launched Stainless Steel, Mild Steel, Galvanized Steel Junction Boxes.

Skills

- Ability to coordinate and work in a team.
- Ability to improvise and adapt new technologies.
- Ability to provide leadership to a large team people (Currently leading a team of Two Graduate Engineers)
- Strong Negotiation skills.
- Strong presentation, communication and convincing abilities.
- Ability to handle pressure and meet deadlines.
- Excellent time management and organizing.

Educational Details

Course	College & University	Year of Passing	Percentage
Post Graduate Diploma in International Business	Symbiosis International University (Distance Learning)	Pursuing	Pursuing
Bachelor of Instrumentation Engineering	VCET, Vasai, Mumbai University	JUNE- 2015	68.47% (First Class)
H.S.C (Computer Science)	St. Rocks College, Borivali, Mumbai, MSBSHSE	FEB- 2011	64.17% (First Class)
S.S.C	V.P.M.'s Vidyamandir, Dahisar, Mumbai, MSBSHSE	MARCH- 2009	82.15% (First Class with Distinction)

Certificates

- Successfully completed a six days training and workshop program on *"Testing of Insulating Materials"* by **Central Power Research Institute – Bangalore**
- Attended *"ONE -Day Workshop on Requirements of the National Electrical Code (NEC®, 2014 Edition)"* by **UL India Pvt Ltd – Bangalore**
- Successfully completed Two Days workshop on *"Product Management"* by **Product Innovation Academy.**
- Successfully completed Two Days workshop on *"Problem Solving & Creative Thinking"*.
- Attended a workshop on **"Field Instrumentation"** in Rashtriya chemicals and fertilizers (**RCF**) Limited, Chembur, Mumbai 400074.
- Participated in **"VCET's National Level Project Showcase'15"**.

- Successfully completed *MSCIT (Maharashtra State – Certificate in Information Technology)* Course by securing 84%

Technical Paper

A research paper entitled “**Online Vehicle Pollutants Monitoring System Using GSM**” was published in International Journal of **Advanced Research in Electrical, Electronics and Instrumentation Engineering (IJAREEIE)** Volume 4, Issue 4, April 2015.

Technical / Software Skills

- Proficiency in Microsoft Office 2016 (Specially in Excel, PowerPoint, Word and Outlook)
- Macros in Excel
- AutoCAD 2009
- Visual Basic
- Microsoft Visual Studio 2010 (Developed a software for the selection of ATEX Junction Boxes)
- LabVIEW

Personal Profile

Date of Birth	: 26 th April, 1994
Languages	: English, Hindi and Marathi.
Hobbies	: Listening music, watching movies.
Nationality	: Indian
Gender	: Male
Interest	: New Product Design and Development, Certifications and International approvals, Technical Sales

Declaration:

I hereby declare that the above mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above mentioned particulars.

Place:

Date:

(Rupesh Achyut Kale)